# business sustainability in food and beverage processing industry through innovation in maros regency, Indonesia by Sukmawati Mardjuni

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### BUSINESS SUSTAINABILITY IN FOOD AND BEVERAGE PROCESSING INDUSTRY THROUGH INNOVATION IN MAROS REGENCY, INDONESIA

## 印度尼西亚马罗斯摄政区通过创新实现食品和饮料加工行业的商业 可持续发展

Sukmawati Mardjuni\*, Thanwain, Indrayani Nur, Herminawaty Abubakar, Firman Menne, Abdul Karim\* Universitas Bosowa

Jl. Urip Sumoharjo KM 4 No. 45, Makassar, Indonesia, sukmawati.mardjuni@universitasbosowa.ac.id, abdul.karim@universitasbosowa.ac.id

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#### Abstract

Research to analyze the influence of the creativity and innovation of business actors on the sustainability of food and beverage processing business actors. This research analyzes the influence of creativity on business continuity through food and beverage processing business actors in the Maros Regency. This research is a quantitative research with the explanatory method. The population in the food and beverage processing industry in Maros Regency is 476. This study uses the Slovin formula so that the number of samples is 217 units or business actors in the food and beverage processing industry—data collection techniques through questionnaires with data analysis techniques using structural equation model analysis. The results of the study show that innovation has a significant impact on business actors. This indicates that the higher the level of creation, the more significant the increase in food and beverage processing business actors. The innovations they have can have a tangible impact on increasing the sustainability of the food and beverage processing business in Maros Regency. The results of this study indicate that the influence of business actors has significantly increased the sustainability of the food and beverage processing business in Maros Regency. The results of the sustainability of food and beverage processing business in Maros Regency. Business actors can create creativity for the sustainability of food and beverage processing businesses in the Maros Regency.

Keywords: Creativity, Innovation, Business Actor, Business Sustainability

摘要研究分析企业参与者的创造力和创新对食品和饮料加工企业参与者可持续性的影响。本研究通过马罗斯摄政的食品和饮料加工业务参与者分析创造力对业务连续性的影响。本研究是一项带

有解释性方法的定量研究。马罗斯摄政的食品和饮料加工业人口为 476。本研究使用斯洛文公式 使样本数量为 217 个食品和饮料加工业的单位或企业参与者一数据收集技术通过问卷调查和数据 分析技术 使用结构方程模型分析。研究结果表明,创新对商业参与者有重大影响。这表明,创造 水平越高,越是马罗斯摄政区食品和饮料加工业务主体的增加越显着。他们的创新可以对提高马罗 斯摄政食品和饮料加工业务的可持续性产生切实的影响。这项研究的结果表明,商业参与者的影 响显着提高了食品和饮料加工业务的可持续性,并促进了区域经济。商业参与者可以为马罗斯摄 政区的食品和饮料加工企业创造可持续性的创造力。

关键词: 创造力、创新、商业参与者、商业可持续性

#### I. INTRODUCTION

996

The food and beverage processing industry is one of the mainstay manufacturing sectors and makes a major contribution to national economic growth [1]. Its performance achievements so far have been consistently positive, starting from its role in increasing productivity, investment, and exports to employment [2]. The Government of the Republic of Indonesia through the Ministry of Trade revealed that there are 6 reasons why the creative economy needs to be developed; (1) the creative economy contributes to gross domestic income to create jobs, and increase exports, (2) the creative economy has a social impact namely, it can improve the quality of life and increase social tolerance [3], (3) the creative economy encourages innovation and creativity, which can stimulate ideas and ideas, as well as value creation, (4) with a creative economy, renewable resources, namely knowledge and creativitybased, green community, (5) creative economy, can create a business climate because it can create business fields, have an impact on other sectors, and can expand the marketing network, (6) with the creative economy can improve the image and cultural identity, namely through increasing tourism, developing national icons, building culture, cultural heritage, maintaining and developing local values.

The Ministry of Industry noted that through 2019, the food and beverage industry could grow by 7.91 percent or exceed the national economic growth of 5.17 percent. The production growth of large and medium manufacturing industries in the fourth quarter of 2019 increased by 3.90 percent (y-on-y) compared to the fourth quarter of 2019, one of which was caused by the increase in the beverage industry production, which reached 23.44 percent. Micro, Small, and Medium Enterprises (MSMEs) have long been understood to play a significant role in the economic development of a country [4]. The existence of MSMEs is believed to be able to contribute to poverty alleviation efforts through job creation

[5]. The government currently provides capital credits to export-oriented SMEs or is involved in export-supporting activities. With an interest rate that is lower than the general commercial interest rate [6]. Through the development of a creative economy in each sector, the benefits that can be obtained; (a) empowering local raw materials and not having to import, (b) resources becoming renewable, (c) encouraging a creative climate for each sector, (d) creating equity, both income and business opportunities, (e) ensuring business continuity, (f) create employment and business opportunities so that Indonesian workers do not have to look for work abroad.

Maros Regency's economic growth in 2019 was 6.19 percent. During 2015-2019 the economy of Maros Regency experienced an average growth of 7.134 percent per year. The transportation and warehousing sectors are sectors a dominant role in the economic structure of the Maros Regency. In 2019, the contribution of the transportation and warehousing sector to the total GRDP of the Maros Regency was 41.50 percent, followed by the manufacturing sector at 17.09 percent and the agriculture sector at 15.22 percent, and other sectors. The food and beverage processing industry sector in Maros Regency, which is one of the strategic industries in the economy after the transportation sector and is one of the important commodities that has always been the prima donna in trade because its market share never ends, so it is necessary to pay attention to its business continuity [7]. However, in reality, over 4 years (2015-2019), the contribution of the processing industry to gross regional domestic product tends to decrease quite drastically from 20.52% to 19.73%, then 18.16%, and in 2018, it increased to 18.36% (0.20%).

The phenomenon of the sustainability of the food and beverage processing business can be seen from the perspective of its development experiences slow development and tends to decline, thus affecting its contribution to the GRDP of Maros Regency, South Sulawesi province, and even to the national level. The low performance of the food and beverage processing industry is an indication that this business is not accompanied by efforts to maintain business continuity and the increase competitive advantage [8]. The focus of the research is the food and beverage processing industry in Maros Regency, which refers to the Central Bureau of Statistics of Maros Regency. These economic activities change a basic good mechanically, chemically, or by hand so that it becomes a finished/semi-finished good, or goods of less value into goods of higher value [9]. It is closer to the end-user and is registered the Department of Industry and Trade, and the Department of Cooperatives, SMEs, and Trade of Maros Regency.

The following presents a framework from his study that explains the relationship between innovation capability and a sustainable competitive advantage, as shown in Figure 1, below:

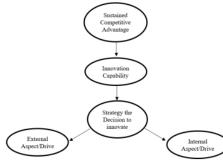


Figure 1. Strategy and its alignment with innovation capability and sustained competitive advantages

#### II. RESEARCH METHOD

The research design used is explanatory research; explanatory research is research that analyzes the relationship between one variable and another. Explanatory research is explanatory research that highlights the causal relations between research variables and test hypotheses that have been formulated previously [10]. Testing research hypotheses about the effect of creativity and innovation on business continuity, and food and beverage processing in Maros Regency.

The research population or the unit of analysis selected is the food and beverage processing industry that provides food and beverages equipped with equipment and supplies for the manufacturing, storage, or presentation processes. The criteria for the food and beverage processing industry are registered with the Maros Regency Industry and Trade Office, Maros Regency Cooperatives, and SMEs office. The research population is 476 units of the food and beverage processing industry based on the data obtained, from the Department of Industry of Maros Regency, the Department of Trade Cooperatives, and SMEs of Maros Regency.

The research sample is the owner of the food and beverage processing industry whose place of business is permanent, producing food and beverage products through the production process. The samples taken were food and beverage producers who had been operating for at least 2 years. The number of samples determined based on the representation of the population by the sample in the study is an important condition for generalization [11]. The sample size is 5 - 10 times the number of indicator variables of all latent variables. The number of indicators for each latent variable is 7 with 4 construct or latent variables, so the number of indicators or manifest variables is at least 40 items. In this study, the minimum number of samples used was 270 to 476 respondents.

Using a structural equation model, if the sample size is too large, the model becomes very sensitive, making it difficult to get a good fit. The minimum sample size was 270 respondents to 476 respondents. In addition to the abovementioned calculation methods, in this study, the Slovin formula can be used with the following formula.

$$n = \frac{N}{1 + N(e)^2} \tag{1}$$

where:

n - total of samples;

N - total population;

e - the amount of error that can be tolerated, in this study was determined at 0.05 or 5% with a 95% confidence level.

The total of research samples can be calculated as follows:

$$n = \frac{476}{1+476(0.05)^2} \tag{2}$$

$$n = \frac{476}{1+476(0,0025)} \tag{3}$$

$$n = \frac{476}{1+0.8525} \tag{4}$$

$$n = \frac{476}{2.19}$$
(5)

n = 217.351 or 217 units in the food and beverage processing industry.

217 units of the food and beverage processing industry as described in this study as the unit of analysis. While the observation unit or research respondents have produced food or beverages through the production process and have been

998

operating for at least 2 years until this research took place and are registered with the Department of Industry, Cooperatives, SMEs, and Trade in Maros Regency. The distribution of respondents/samples is carried by proportionally random sampling for each food and beverage processing industry in Maros Regency, which can be seen in table 3 as follows:

Table 1.

Total of respondents for each unit of analysis

Business owner	Observation unit
37	8
19	11
70	25
74	41
36	20
47	24
28	7
32	5
9	7
17	5
18	7
6	8
35	9
48	40
476 units	184 respondents
	37         19         70         74         36         47         28         32         9         17         18         6         35         48

The structural equation model (SEM) with the lisrel 8.80 programs was used to measure latent variables, namely: creativity, innovation, business actors, and business continuity. The structural equation model consists of, namely: measurement and structural equations. The structural equation shows the form of the relationship between the exogenous and endogenous latent variables. The measurement equation shows the form of the relationship between the exogenous (and between the exogenous) latent variable and the observation variable.

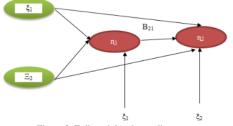


Figure 2. Full model pathway diagram

The general equations in the mathematical model are as follows:

Equation of endogenous constructs:  $Y=\lambda_y \eta + \epsilon$ 

Equation of exogenous constructs:  $X = \lambda_x \eta + \delta$ 

Structural model equation:  $\eta = \gamma \zeta + \beta \eta + \zeta$ The relationship between the latent variables can be explained as follows:

a. Direct influence:
1) The influence of creativity (ξ<sub>1</sub>) on

business continuity  $(\eta_2)$ . 2) The influence of innovation  $(\xi_2)$  on

business continuity  $(\eta_2)$ .

3) Influence of business actors  $(n_1)$  on business continuity  $(n_2)$ .

4) The influence of creativity  $(\xi_1)$  on business actors  $(\eta_1)$ .

5) The influence of innovation  $(\xi_2)$  on business actors  $(\eta_1)$ .

6) Influence of creativity  $(\xi_1)$  and innovation  $(\xi_2)$  on business actors  $(\eta_1)$ 

b. Indirect influence:

1) The influence of creativity  $(\xi_1)$  and innovation  $(\xi_2)$  on business continuity  $(\eta_2)$  through business actors  $(\eta_1)$ 

#### III. RESULTS

#### A. Description of the Respondents

In facilitating the research, the characteristics of the respondents are carried out to determine the identity the respondents or business actors who can be divided into 7 groups, which are categorized based on age, educational background, duration of business, gender, reasons for being involved in the processing industry business, business ownership and involvement in the business. In more detail, the characteristics of the respondent's identity are described as follows:

#### Table 2.

Respondent data by age

Age	Respondents	
	Person	%
25 - 29 years	17	7.8
30 - 34 years	38	17.5
35 - 39 years	78	35.9
40 - 45 years	59	27.2
>46 years	25	11.5
Total	217	100.0

Table 3.

Respondent data based on educational ground

Educational background	Respondents		
	Person	%	
Senior high school	15	6.9	
Diploma	49	22.6	
Bachelor	153	70.5	
Total	217	100.0	

Table 4.

Respondent data based on length of business

Length of business	Respondents	
	Person	%
< 3 years	12	5.5

999

Continuation of T	able 4	
3,1 – 5 years	53	24.2
> 5 years	152	70.0
Total	217	100.0

Table 5.

Respondent data by gender

Gender	Respond	lents
	Person	%
Male	124	57.1
Female	93	42.9
Total	217	100.0

Table 6.

Reasons for being involved in the food and beverage processing industry

Reasons to get involved	Respondents	ıts
in the business	Person	%
Resource potential	83	38.2
Market players	121	55.8
Economic pressure	13	6.0

Table 8.

Reliability test results

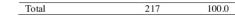


Table 7.

Data on respondents in business involvement

Involvement in business	Respondents		
	Person	%	
Leader	86	39.6	
Permanent employees	8	3.7	
Total	217	100.0	

#### **B.** Reliability Test

The reliability test of the questionnaire determines the consistency of the degree of dependence and stability of the measuring instrument that a research instrument is said to be reliable, if it gives a Cronbach's alpha value > 0.60 [12]. The reliability test results were carried out using the SPSS version 23 statistical program. The results of the reliability test of the variables studied can be seen in the following table:

est results		4		
Variable	Item code	Cronbach's alpha	Cronbach's alpha standard	Description
Creativity	X1	0.824	0.3	Reliable
Innovation	$X_2$	0.921	0.60	Reliable
Business persons	X <sub>3</sub>	0.839	0.60	Reliable
Business continuity	Z	0.903	0.60	Reliable

The test results presented in the table above show the value of construct reliability for each variable. Creativity, innovation, business actors, and business continuity are greater than 0.60, so it can be concluded that the measuring instrument for each variable is reliable or trustworthy.

#### Table 9.

Model testing based on goodness of fit index

Goodness of	Cut of	Results	Conclusion
fi <mark>t i</mark> ndex	value		
χ <sup>2</sup> Chi square	15.507	34.103	Unwell
Significant	> 0.05	0.000	Unwell
probability			
DF	> 0	8	Fit
GFI	$\geq 0.90$	0.950	Fit
AGFI	$\geq 0.90$	0.869	Good fit
CFI	$\geq 0.95$	0.983	Fit
NFI	$\geq 0.95$	0.977	Fit
RMSEA	$\le 0.08$	0.123	Unwell

#### C. Analysis of Research Hypothesis Testing

Analysis of hypothesis testing examines the effect of creativity and innovation on business continuity of business actors in food and beverage processing industry companies in the Maros Regency. To test the research hypothesis, it was done using the Lisrel 8.80 application, before testing the research hypothesis, the overall test of the model was presented, which can be seen through the picture, namely:

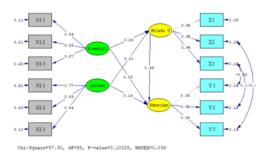


Figure 3. Overall model in hypothesis testing

Table 10.

The goodness of fit overall model in hypothesis testing

Goodness of fillendex	Cut of value	Result	Conclusion
$\chi^2$ Chi square	61.656	57.301	Good fit
Significant	> 0.05	0.103	Unwell
probability			
DF	>0	45	Good fit
GFI	$\geq 0.90$	0.958	Good fit
AGFI	$\geq 0.90$	0.927	Good fit
CFI	$\geq 0.95$	0.995	Good fit
NFI	$\geq 0.95$	0.979	Good fit
RMSEA	$\leq 0.08$	0.0356	Good fit

#### **IV. DISCUSSION**

#### **A. Influence of Creativity on Business Actors** Based on the results of testing the research

1000

hypothesis, namely the influence of creativity on business actors in food and beverage processing in Maros Regency, where the coefficient value is 0.201, this shows that every increase in respondents' responses regarding creativity will increase business actors in food and beverage processing in Maros Regency by 0.201. Then seen from the value of t count = 2.893 > 1.96, this shows that creativity has a positive and significant influence on food and beverage processing business actors in Maros Regency. Therefore, creativity has a significant influence on the increasing number of food and beverage processing business actors in the Maros Regency. Thus, this study accepts the research hypothesis stated previously.

The results of data analysis in research through SEM analysis with Lisrel 8.80 yielded a path coefficient value of 0.286, which means that every increase in respondents' responses with creativity can be followed by an increase in business continuity in food and beverage processing in Maros Regency of 0.286. The results of data analysis in this study obtained the value of t count = 4.790, which is greater than 1.96. This indicates that creativity has a positive and significant influence on the sustainability of food and beverage processing businesses in the Maros Regency, where the greater the creativity possessed by an entrepreneur, the greater the creativity can be followed by an increase in business continuity in food and beverage processing in the Maros Regency.

#### **B.** Effects of Innovation on Business Actors

Based on the results of testing the research hypothesis regarding the effect of innovation on food and beverage processing business actors in Maros Regency, where the path coefficient value is 0.215. This means that every increase in responses regarding innovation is followed by food and beverage processing business actors in Maros Regency by 0.215. The more innovation of the type of business being carried out, an increase in food and beverage processing business actors in Maros Regency follows it. Then with the value of t arithmetic = 3.057, which is greater than 1.96, it shows that there is a positive and significant influence of innovation on food and beverage processing business actors in the Maros Regency. Innovation has a significant influence on increasing food and beverage processing business actors in Maros Regency so that the hypothesis in this study can be accepted.

Testing the hypothesis regarding the effect of innovation on the sustainability of the food and

beverage processing business in Maros Regency, using lisrel 8.80, obtained a coefficient value of 0.137. Where it can be interpreted that every increase in respondents' responses to innovation can be followed by an increase in the sustainability of food and beverage processing businesses in the Maros Regency by 0.137. Then from the results of data processing using lisrel 8.80, the t-statistical value = 2.311, where the statistical value of 2.311 is greater than 1.96. This indicates that innovation has a positive and significant effect on the sustainability of the food and beverage processing business in the Maros Regency, which means that innovation, has a significant influence on improving business continuity in food and beverage processing in the Maros Regency. Thus from this research hypothesis can be accepted or proven [13].

#### C. Influence of Business Actors on Business Continuity

Testing the research hypothesis regarding the influence of business actors on the sustainability of food and beverage processing businesses in Maros Regency, where the path coefficient value is 0.491. Where it can be interpreted that each increase in respondents' responses regarding business actors is followed by an increase in the sustainability of food and beverage processing businesses in Maros Regency by 0.491. Then the value of t count = 8.147, which is obtained by lisrel data processing 8.80, where with a t count value of 8.147 > 1.96, this indicates that business actors have a positive and significant influence on business continuity in food and beverage processing in Maros Regency. This finding indicates that business actors can have a real influence on improving the sustainability of food and beverage processing businesses in Maros Regency. Thus, the research hypothesis stated previously is proven.

Based on the results of data processing regarding the effect of creativity on business continuity through the behavior of food and beverage processing businesses in Maros Regency, the direct effect is 28.60 percent, while the indirect effect is 9.90 percent. Thus, the total effect is 38.50 percent. Then, through mediation testing using lisrel 8.80, the t-statistic value of 5,641 was obtained. Based on the statistical t-test of 5,641 > 1.96, the findings of this study conclude that business behavior can mediate the influence of creativity on the sustainability of food and beverage processing businesses in Maros Regency. This indicates that creativity can influence business actors so that they impact the sustainability of food and beverage processing

businesses in Maros Regency [14]. Thus, this study accepts a hypothesis that has been previously stated.

The results of the mediation test using Lisrel 8.80, the direct effect of innovation on business continuity through food and beverage processing business actors in Maros Regency is 13.70 percent, while the indirect effect is 10.50 percent. So that the total effect is 24.20 percent. Then, the value of the t count is 3.607. The calculated value is 3.607 > 1.96 which means that business actors can mediate the influence of innovation on the sustainability of food and beverage processing businesses in Maros Regency. So it can be indicated that innovation can have a real influence on increasing business actors so that it impacts the sustainability of the food and beverage processing business in Maros Regency. Thus, the hypothesis in this study is proven.

#### V. CONCLUSION

The influence of creativity on food and beverage processing business actors shows that creativity can have a tangible impact on business actors. These findings indicate that the higher the creativity, the more significant it will be in increasing food and beverage processing business actors in Maros Regency. The Effect of Innovation on food and beverage processing business actors, where in this study proves that innovation has a real impact on business actors. This indicates that the higher the innovation, the real can be followed by an increase in food and beverage processing business actors in Maros Regency. Influence of creativity on the sustainability of the food and beverage processing business, these findings indicate that creativity has a real influence on increasing the sustainability of the food and beverage processing business. This indicates that the higher the creativity, the greater the sustainability of the food and beverage processing business in Maros Regency.

Innovation on the sustainability of the food and beverage processing business, these findings indicate that innovation can have a real impact in increasing the sustainability of the food and beverage processing business. This indicates that the greater the innovation that is owned, the more it can have a real influence in increasing the sustainability of the food and beverage processing business in Maros Regency. The influence of business actors on the sustainability of the food and beverage processing business indicates that business actors have a real influence on increasing the sustainability of the food and beverage processing business. This indicates that the better the business performance, the better the sustainability of the food and beverage processing business in Maros Regency.

The effect of creativity on business continuity through food and beverage processing business actors, in this study shows that business actors can mediate the influence of creativity on the sustainability of food and beverage processing businesses in Maros Regency. The effect of innovation in the findings of this study indicate that business actors can mediate the effect of innovation on business continuity. The higher the innovation, the more significant it will be in increasing business actors so that it can impact the sustainability of the Food and Beverage processing business in Maros Regency. It is suggested that food and beverage processing businesses in Maros Regency be able to increase opportunities in expanding the network rapidly by creating various types of food by using tools and technology effectively and efficiently in processing food and beverages.

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